



Terminal Manager: 1 Position (Ref. Code – BS 01)

Experience: 7+ years

Age Profile: 30-40 years.

Qualifications:

- Graduate. An MBA or specific training in transport/logistics management will be an added benefit.
- Computer literate-Working knowledge of MS OFFICE
- Terminal operations experience, either at a port or an ICD/CFS is necessary. Marketing/Sales exposure is desirable.
- Strong organizational and administrative skills; leadership and team building capabilities.
- Personality: Strong communication skills are a must. The candidate must also have the ability to exercise tact and diplomacy in dealing with the authorities and maintain credibility with all business associates. Should have a balanced perspective of all the functions in the terminal and maintain the right priorities.

Profile:

- Responsible for the overall management and performance of the terminal, with the overall responsibility for achieving operations and financial performance targets and the profitability of the terminal.
- Liaison with all Government authorities, including Customs, Railways, State Government, and the Local Administration.
- Co-coordinating all separate functions especially, commercial, operations, technical services, customer relations, and general administration.
- Installing and establishing proper systems, procedures and trade practices in keeping with the business vision and ethos of the company.
- Providing the main customer interface at the terminal.
- In charge of planning, managing and implementing terminal operations.
- Responsible for equipment management. Will be responsible for planning and monitoring the deployment of container handling equipment, trailers and other equipment to efficiently service rail loading/unloading requirements and physical placement of containers wherever they may be required, either within or outside the terminal.
- Ensuring optimum utilisation of computerized terminal management systems to ensure high levels of quality of service as well as efficiency in use of assets.
- Responsible for contract management of any outsourced contracts for labour provision, equipment deployment etc.
- In charge of all documentation processes and MIS systems including EDI with Customs, as well as banking systems, all insurance requirements, and other commercial matters.
- Enforcement of statutory regulations will be an important added responsibility.